

SURFACE TRANSPORTATION BOARD

STB Ex Parte No. 582

PUBLIC VIEWS ON MAJOR RAIL CONSOLIDATIONS

OUTLINE OF TESTIMONY OF R.C. MATNEY on behalf of MARK VII

My name is R.C. Matney and I am Chairman and Chief Executive Officer of Mark VII Transportation Co.

Mark VII is a multi-modal surface transportation third-party logistic manager. On behalf of our shipper customers, we make use of rail transport throughout the entire continental United States and Canada. We ship over 7,000 containers each week by rail.

Mark VII has supported recent rail consolidations and benefitted from these consolidations. Indeed, the CN/IC merger improved service efficiencies throughout the United States and Canada, by linking intermodal origins and destinations in Canada with intermodal origins and destinations in the Midwest and Gulf Coast.

Mark VII believes that consolidations which are essentially end-to-end and therefore do not impact competition serve to create efficiencies and service improvements for shippers.